"THE OUTFIT"

BRAZILIAN JIU-JITSU AND FITNESS ACADEMY

22070 Palo Way, unit # 3, Palo Cedro, CA 96073 - Phone: (530) 227-9186

To whom it may concern:

As owner and instructor of The Outfit- Brazilian Jiu Jitsu Academy in Palo Cedro, CA, I have been affiliated with the Charles Gracie School since 2013. Previous to opening my own school I trained under Carlos Zapata and have been a part of the Charles Gracie team since 2011. I am a currently a 2nd Degree Brown Belt and continue to train under Carlos and the Redding Charles Gracie School. I began training in 2007 and have been instructing for the past four years.

Twice a year my gym holds a seminar with Charles. This is a great benefit to my members. Being part of this association allows me to go to Charles for both business and Jiu-Jitsu advice whenever needed. As part of this team I have access to the highest level of instruction in our sport. It is apparent that Charles is committed to me and the school and there is a feeling of pride, tradition and family within the organization.

A couple of times a month I travel to the Charles Gracie Headquarters in Tracy, California, to not only train and refine the techniques under the Master, but to seek advice on the advancement of my academy and students. He is always very forthcoming with his knowledge and is and invaluable resource. I am confident that I am receiving world class instruction and business support through his proven track record.

Attending the Charles Gracie tournaments has also helped my team to build relationships and strengthen our gym through being part of something bigger than ourselves. Having the name and reputation as a Charles Gracie School enhances my credibility in the Jiu-Jitsu world. And the quality and standard that we are held to ensures a strong team.

Sincerely,

Tyson Pair Owner